



# Proposed Way Forward- Contracting Overview

Briefing by

Steven M. Talmadge

Center Director, Emerging Technologies,  
Army Contracting Command,  
Picatinny Arsenal



# Contracting Approach



- Two phased OTA contemplated for Program Execution
  - Phase I target award January 2010
    - Initial Program Effort
    - Cost Sharing anticipated
  - Phase II target award TBD
    - Request for Project Proposals
    - Define framework for Annual Project Definition/Selection



# Consortium Formation

- Consortium Formation and CMA Development is Industry Responsibility
  - Gov't cannot be party to the CMA
  - Gov't can provide advisory comment for discussion only after Consortium Letter of Intent is submitted
    - Must address Consortium member status (i.e. Nontraditional, Traditional, Academia) and include Consortium technical capabilities
  - CMA provisions cannot conflict with terms and conditions of OTA/Documents must be consistent

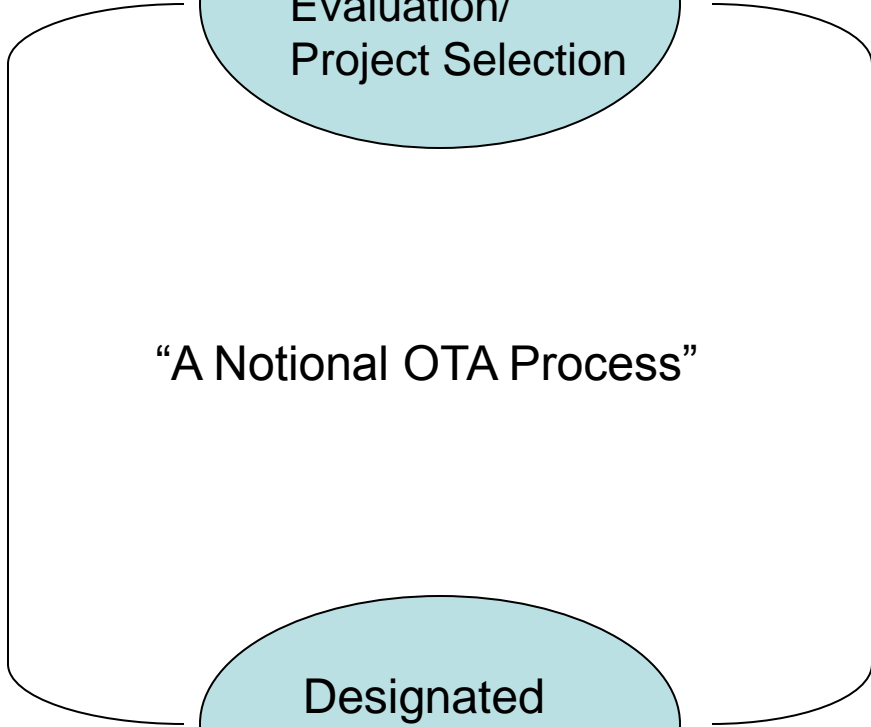


# Consortium Approach

- Single Point of Entry Concept recommended
  - Single entity operates as agent for Consortium
  - Single face to Gov't
- Consortium has flexibility in construct/development of interface with Gov't; e.g.
  - Contracted Agent
  - Lead Consortium Member
  - Consortium Member Committee
- Can develop any other type of concept for consideration



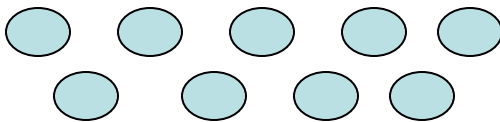
Government  
Evaluation/  
Project Selection



Designated  
Entity

Selected  
Projects funded  
and  
implemented  
under OTA

Annual Project  
Plan submitted  
as OTA  
Deliverable



Consortium Members



# Aggressive timeline

- Proposed Milestone Schedule
  - Submission of formal Letter of Intent
    - Identifies proposal membership and construct of Consortium
    - Allows conduct of advisory discussions with Government on CMA
  - Submission of Consortium Membership Agreement to the Government for Review
  - CMA is in place and Additional Consortium Documents Submitted to Government
  - Other Transaction Agreement is Executed
- 6 November 2009
- 7 December 2009
- 23 December 2009
- 15 January 2010



# Key Contact Information for Army Contracting Command, Picatinny Arsenal



- Steven M. Talmadge (973) 724-2754  
Center Director, Emerging Technologies
- Marion Doyle (973) 724-7465  
Agreements Officer
- Morgan Ross (973) 724-3504  
Agreements Specialist



# Conclusion

- All reference material, slides and documentation samples will be posted at the following address:  
<http://procnet.pica.army.mil/dbi/download/GoGetSpecialNotice.cfm?SpecialNum=W15QKN-09-Z-0214>
- Questions and Answers